Eutelsat S.A. Group Société anonyme with a capital of 658 555 372.80 euros Registered office: 70, rue Balard 75 015 Paris 422 551 176 R.C.S. Paris

CONDENSED CONSOLIDATED HALF-YEAR ACCOUNTS AS OF 31 DECEMBER 2011

CONSOLIDATED BALANCE SHEET

(In millions of euros)

(.	in millions of euros)	-0 -	
ASSETS	Note -	30 June 2011	31 December 2011
Non-current assets			
Intangible assets	4	19.1	19.7
Satellites and other property and equipment, net	5	1 950.2	2 281.4
Construction in progress	5	698.0	496.7
Investments in associates	6	188.4	192.1
Non-current financial assets		2.3	2.6
Deferred tax assets		2.3	1.9
TOTAL NON-CURRENT ASSETS		2 860.3	2 994.4
Current assets		1.0	1.5
Inventories		1.2	1.5
Accounts receivable		244.5	263.1
Other current assets		18.7	21.1
Current tax receivable Current financial assets		1.6 7.5	1.3 8.1
Cash and cash equivalents	7	135.8	135.3
TOTAL CURRENT ASSETS	/	409.3	430.4
TOTAL ASSETS		3 269.7	3 424.8
LIABILITIES AND SHAREHOLDERS' EQUITY	Note	30 June 2011	31 December 2011
Shareholders' equity	8		
Share capital		658.6	658.6
Additional Paid-in capital		366.3	8.0
Reserves and retained earnings		755.2	618.7
Non-controlling interests		0.2	0.3
TOTAL SHAREHOLDERS' EQUITY		1 780.3	1 285.6
Non-current liabilities			
Non-current financial debt	9	1 072.6	1 706.8
Other non-current financial liabilities	10	59.1	50.3
Other non-current debt		0.1	0.1
Non-current provisions		11.8	12.6
Deferred tax liabilities		89.4	94.5
TOTAL NON-CURRENT LIABILITIES		1 233.0	1 864.3
Current liabilities			
Current financial debt	9	13.9	31.7
Other current financial liabilities	10	30.2	47.6
Accounts payable		49.8	45.6
Fixed assets payable		22.2	28.6
Taxes payable		45.2	22.5
Other current payables		80.9	87.7
Current provisions		14.2	11.2
TOTAL CURRENT LIABILITIES		256.4	274.9
TOTAL LIABILITIES AND SHAREHOLDERS'	EQUITY	3 269.7	3 424.8

CONSOLIDATED INCOME STATEMENT

(In millions of euros, except per share data)

	Note	Six-month period ended 31 December 2010	Twelve-month period ended 30 June 2011	Six-month period ended 31 December 2011
Revenues	12	576.9	1 170.0	603.8
Revenues from operations		576.9	1 170.0	603.8
Operating costs		(41.2)	(89.0)	(48.2)
Selling, general and administrative expenses		(69.4)	(148.5)	(73.8)
Depreciation and amortisation		(120.2)	(236.0)	(130.7)
Other operating income		235.3	235.4	-
Other operating charges		(236.1)	(236.1)	(0.1)
Operating income		345.2	695.6	351.0
Financial income		7.2	16.6	15.1
Financial expenses		(25.2)	(48.5)	(21.9)
Financial result	13	(18.0)	(31.9)	(6.8)
Income from associates		11.2	17.8	5.2
Net income before tax		338.3	681.5	349.4
Income tax expense	11	(116.5)	(228.6)	(130.3)
Net income		221.9	452.9	219.2
Group share of net income		221.7	452.6	219.0
Portion attributable to non-controlling interests		0.1	0.3	0.2
Earnings per share attributable to Eutelsat S.A. shareholders	14			
Basic earnings per share in €		0.219	0.447	0.216
Diluted earnings per share in €		0.219	0.447	0.216

COMPREHENSIVE INCOME STATEMENT

(In millions of euros)

	Note	Six-month period ended 31 December 2010	Twelve-month period ended 30 June 2011	Six-month period ended 31 December 2011
Net income		221.9	452.9	219.2
Other items of gain or loss on comprehensive income				
Translation adjustment		(0.7)	(1.7)	1.9
Tax effect		_	0.1	-
Changes in fair value of cash-flow hedging instruments	8.3, 15	12.5	14.2	(14.7)
Tax effect		(4.3)	(4.9)	5.1
Total other items of gain or loss on comprehensive income		7.5	7.7	(7.7)
Total comprehensive income statement		229.4	460.6	211.5
Group share of net income		229.2	460.3	211.3
Portion attributable to non-controlling interests		0.1	0.3	0.2

CONSOLIDATED STATEMENT OF CASH FLOWS

(In millions of euros)

	Note	Six-month period ended 31 December 2010	Twelve-month period ended 30 June 2011	Six-month period ended 31 December 2011
Cash flow from operating activities	11010			
Net income		221.9	452.9	219.2
Income from equity investments		(11.2)	(17.8)	(5.2)
(Gain) / loss on disposal of assets		-	-	-
Other non-operating items		110.1	206.2	131.0
Depreciation, amortisation and provisions		124.5	238.1	132.4
Deferred taxes		14.6	30.4	9.7
Changes in accounts receivable		(28.6)	24.2	(43.4)
Changes in other assets		(11.1)	(6.8)	(8.9)
Changes in accounts payable		15.8	33.5	7.6
Changes in other debt		12.0	3.6	20.4
Taxes paid		(76.8)	(156.9)	(143.5)
NET CASH INFLOW FROM OPERATING ACTIVITIES		371.1	807.4	319.3
		3/1.1	007.4	317.3
Cash flows from investing activities				
Acquisitions of satellites, other property and equipment		(20 < 0)	(5.45.0)	(0.41.0)
and intangible assets		(286.8)	(545.9)	(241.8)
Movements on equity investments		60.0	60.0	-
Proceeds from sale of assets		-	-	-
Insurance indemnities on property and equipment		101.6	235.1	- (0.2)
Changes in other non-current financial assets		(0.2)	(0.7)	(0.2)
Dividends received from associates		3,4	3,4	3.4
NET CASH FLOWS USED IN INVESTING ACTIVITIES		(122.0)	(248.1)	(238.6)
Cash flows from financing activities				
Changes in capital		-	-	-
Distributions		(263.4)	(263.4)	(709.2)
Increase in debt		162.5	-	860.3
Repayment of debt		(0.2)	(152.2)	(225.3)
Repayment in respect of performance incentives and				
long-term leases		(4.7)	(11.4)	(5.6)
Other debt-related expenses		-	-	-
Interest and other fees paid	13	(4.8)	(44.8)	-
Interest received		0.8	2.8	2.1
Termination indemnities on derivatives settled		(0.3)	(0.3)	- (0.4)
Acquisition of non-controlling interests		- (110.4)	- (450.0)	(0.1)
NET CASH FLOWS FROM FINANCING ACTIVITIES		(110.2)	(469.2)	(77.8)
Impact of exchange rate fluctuations on cash and cash				
equivalents		0.8	0.7	(1.0)
Increase (decrease) in cash and cash equivalents		139.7	90.8	1.9
CASH AND CASH EQUIVALENTS, BEGINNING				
OF PERIOD		40.5	40.5	131.3
CASH AND CASH EQUIVALENTS, END OF				
PERIOD		180,2	131.3	133.2
Cash reconciliation				
Cash		180.9	135.8	135.3
Overdraft included under debt (1)	9	(0.8)	(4.5)	(2.1)
Cash and cash equivalents per cash flow statement		180.2	131.3	133.2

Overdrafts are included in determining "Cash and cash equivalents" in the cash-flow statement as they are repayable on demand and form an integral part of the Group's cash-flow management. They are shown as part of "Current financial debt" within "Current liabilities" on the balance sheet.

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

(In millions of euros, except per share data)

		Common stock		Reserves	Shareholders'	11011-	
	Number	Amount	Additional paid-in capital	and retained earnings	equity Group share	controlling interests	Total
As of 30 June 2010	1 013 138 125	658.5	366.3	554.5	1 579.4	-	1 579.4
Net income for the period				221.7	221.7	0.1	221.9
Other items of gain or loss on comprehensive income				7.5	7.5	-	7.5
Total comprehensive income statement				229.2	229.2	0.1	229.3
Transactions affecting the capital Treasury stock Transactions with non-controlling	16 581	-	-	- - -	-	- -	0.0
interests Distributions Benefits for employees upon				(263.4)	(263.4)	-	(263.4)
exercising options and free shares granted				1.6	1.6	-	1.6
As of 31 December 2010	1 013 154 706	658.6	366.3	521.9	1 546.8	0.1	1 546.9
As of 30 June 2011	1 013 162 112	658.6	366.3	755.2	1 780.1	0.2	1 780.3
Net income for the period				219.0	219.0	0.2	219.2
Other items of gain or loss on comprehensive income				(7.7)	(7.7)	-	(7.7)
Total comprehensive income statement				211.3	211.3	0.2	211.5
Transactions affecting the capital				-	-	-	-
Treasury stock Transactions with non-controlling				-	-	-	-
interests				-	-	(0.1)	(0.1)
Distributions			(358.3)	(350.9)	(709.2)	-	(709.2)
Benefits for employees upon exercising options and free shares							
granted granted				3.1	3.1	-	3.1
As of 31 December 2011	1 013 162 112	658.6	8.0	618.7	1 285.3	0.3	1 285.6

NOTES TO THE CONDENSED CONSOLIDATED HALF-YEAR ACCOUNTS

NOTE 1: KEY EVENTS DURING THE PERIOD

- Following its successful launch on 24 September 2011, the ATLANTIC BIRDTM 7 satellite went into operational service on 23 October 2011.
- Following its successful launch on 7 October 2011, the W3C satellite went into operational service on 9 November 2011.
- On 7 December 2011, Eutelsat S.A. issued a 7-year €800 million Eurobond maturing on 14 January 2019 with a coupon of 5.000% per annum (see Note 9 *Financial debt*).

NOTE 2: APPROVAL OF THE ACCOUNTS

The condensed consolidated half-year accounts of Eutelsat SA as of 31 December 2011 have been prepared under the responsibility of the Board of Directors, which approved them at its meeting held on 16 February 2012.

NOTE 3: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

3.1 – Compliance with IFRSs

The consolidated half-year accounts as of 31 December 2011 have been prepared in accordance with IFRSs, as adopted by the European Union and effective as of that date. The relevant texts are available for consultation at the following Web site:

http://ec.europa.eu/internal_market/accounting/ias/index_fr.htm

They have been prepared on a going concern basis and under the historical cost convention, except for those items for which the standards require fair value valuations. The financial information disclosed in these financial statements is prepared in accordance with the option contained in IAS 34 "Interim Financial Reporting" in a condensed format. The accounts as presented do not therefore contain all the information and Notes required under IFRSs for the preparation of consolidated full-year financial statements and must be read in conjunction with the consolidated full-year financial statements for the financial year ended 30 June 2011.

3.2 – Published standards and interpretations

The accounting methods and rules used in preparing these condensed interim accounts are identical to those used for the consolidated full-year financial statements for the year ended 30 June 2011, with the exception of the new standards and interpretations as described below, which are adopted by the European Union and are to be applied after 1 July 2011.

- Revised IAS 24 "Related Party Disclosures", effective for financial years beginning on or after 1 January 2011; and endorsed by the European Union. The amendment introduces certain changes to the definition of a related party in order to ensure greater symmetry in the determination of related parties.

NOTES TO THE CONDENSED CONSOLIDATED HALF-YEAR ACCOUNTS

- Improvements to IFRSs released in May 2010, for amendments effective for financial years beginning on or after 1 January 2011. These amendments cover:
 - IAS 1 which clarifies provisions on the statement of changes in equity by pointing out that the OCI analysis must be performed for each component of equity, either in the statement of changes in equity or in the notes to the financial statements. The amendment is to be applied retrospectively.
 - IAS 34 which notes that the information provided is an update to the information provided in the latest set of annual financial statements.
 - IFRS 7 on credit risk which requires disclosure of collateral and other credit enhancements without the effect of over-collateralisation offsetting the effect of under-collateralisation.
 - IFRS 3R Amendment which (i) limits the fair value option when measuring non-controlling interests in a business combination; (ii) addresses the application of the existing IFRS 3 for earnouts (adjustments to consideration) from business combinations recognised under IFRS 3; (iii) clarifies the accounting treatment for un-replaced and voluntarily replaced share-based payment transactions, with application date starting on 1 July 2010.
- IFRS 7 "Disclosures about Transfers of Financial Assets" released in October 2010 and effective as of 1 July 2011.
- IFRIC 19 "Extinguishing financial liabilities with equity instruments".
- IAS 32 Amendment on classification of subscription rights issued.

None of these texts has had an impact on previous financial periods nor on the consolidated half-year accounts at 31 December 2011.

Furthermore, the following standards or interpretations or amendments have been neither endorsed by the European Union nor applied in advance. The Group is currently analysing the practical impact of these new texts and the effects of applying them in the financial statements. This concerns:

- IAS 1 "Presentation of Financial Statements *Presentation of Items of Other Comprehensive Income*", this amendment requires that when presenting items of comprehensive income, an entity makes a distinction between items that may be reclassified to income and those that would never be reclassified.
- IFRS 9 "Financial Instruments" and the amendment released in December 2011 that defers the mandatory effective date and clarifies transition disclosures.
- IFRS 10 "Consolidated Financial Statements", IFRS 11 "Joint Arrangements" and IFRS 12 "Disclosure of Interests in Other Entities".
- Amendment to IAS 12 "Income Taxes" released in December 2010 on the assessment of deferred tax assets for assets for which the entity expects to recover the carrying amount by using or selling the asset items. The amendment is applicable for financial years beginning on or after 1 January 2012.

NOTES TO THE CONDENSED CONSOLIDATED HALF-YEAR ACCOUNTS

- IFRS 13 "Fair Value Measurement".
- Amendments to IAS 19 "Employee Benefits" released in December 2011 on the removal of the "corridor" approach and the spreading of actuarial gains and losses. The amendment is applicable for financial years beginning on or after 1 January 2013.
- Revised IAS 27 "Separate Financial Statements" and revised IAS 28 "Investments in Associates and Joint-Ventures" issued in May 2010 and applicable for financial years beginning on or after 1 January 2013.
- Amendment to IAS 32 "Financial Instruments: Presentation: Offsetting Financial Assets and Financial Liabilities", applicable for financial periods beginning on or after 1 January 2014.

3.3 - Periods presented and comparatives

The six-month period extends from 1 July to 31 December 2011.

The functional currency and the currency used in the presentation of the accounts is the euro.

3.4 − *Use of estimates*

Preparation of the Group's consolidated accounts requires Management to make estimates and judgements that are likely to affect the amounts of certain assets, liabilities, income and expenses appearing in these financial statements and their accompanying Notes. Eutelsat constantly updates its estimates and assessments by using past experience and other relevant factors related to the economic environment. The eventual outcome of the operations underpinning these estimates and assumptions could, due to the uncertainty that surrounds them, result in the need for significant adjustment in a subsequent financial period to amounts recognised.

On 31 December 2011, the Group has not identified any major source of uncertainty relating to estimates realised as of the balance sheet date and which would be most likely to change within the coming twelve months, thereby requiring significant adjustments in the amounts recognised.

Judgements

When preparing the half-year consolidated accounts for the period ended 31 December 2011, Management reassessed all risks to which the Group is exposed, particularly those related to the dispute with Deutsche Telekom (see Note 27.4 - *Litigation* in the consolidated accounts as of 30 June 2011). Management has not identified any new point that would challenge its initial opinion or the assessment made during the previous year.

3.5 - Taxes

The interim income tax expense is calculated by applying the average effective rate estimated for the financial year to earnings before taxes for the period.

NOTES TO THE CONDENSED CONSOLIDATED HALF-YEAR ACCOUNTS

NOTE 4: INTANGIBLE ASSETS

The "Intangible assets" item breaks down as follows:

Net assets

(In millions of euros)	Intangible assets	Total
Net value as of 30 June 2011	19.1	19.1
Net value as of 31 December 2011	19.7	19.7

NOTES TO THE CONDENSED CONSOLIDATED HALF-YEAR ACCOUNTS

NOTE 5: SATELLITES AND OTHER PROPERTY AND EQUIPMENT

Changes in gross assets

(In millions of euros)	Satellites	Other tangible assets	Construction in progress	Total
30 June 2011	3 980.0	273.0	698.0	4 951.0
Change in gross value	1.1	10.9	244.5	256.5
Acquisitions	(137.8)	(1.4)	244.3 -	(139.2)
Transfers	445.4	0.4	(445.8)	-
31 December 2011	4 288.7	282.9	496.7	5 068.3

Changes in accumulated depreciation and impairment

(In millions of euros)	Satellites	Other tangible assets	Construction in progress	Total
Accumulated depreciation as of 30 June 2011	(2 152.6)	(150.2)	-	(2 302.8)
Half year allowance	(111.2)	(15.4)		(126.6)
Reversals	137.8	1.4	-	139.2
Impairment	-	-	-	-
Accumulated depreciation as of 31 December 2011	(2 126.0)	(164.2)	_	(2 290.2)

Net assets

(In millions of euros)	Satellites	Other tangible assets	Construction in progress	Total
Net value as of 30 June 2011	1 827.4	122.8	698.0	2 648.2
Net value as of 31 December 2011	2 162.7	118.7	496.7	2 778.1

During the half-year ended 31 December 2011, the Group brought into service:

- The ATLANTIC BIRDTM 7 satellite on 23 October following its successful launch on 24 September 2011;
- The W3C satellite on 9 November following its successful launch on 7 October 2011.

Furthermore, it is worth noting that the fully amortised W75 satellite was de-orbited.

NOTES TO THE CONDENSED CONSOLIDATED HALF-YEAR ACCOUNTS

Construction in progress

As of 31 December 2011, the "Construction in progress" item mainly included the W5A, W6A, EUROBIRDTM2A, W3D, EUTELSAT 3B and EUTELSAT 9B satellites.

NOTE 6: INVESTMENTS IN ASSOCIATES

Investments in associates consist primarily in equity investments in Hispasat for €185.2 million and Solaris for €6.9 million.

NOTE 7: CASH AND CASH EQUIVALENTS

Cash and cash equivalents are as follows:

(In millions of euros)	30 June 2011	31 December 2011
Cash	62.9	98.9
Accrued interest	-	-
Cash equivalents	72.9	36.4
Total	135.8	135.3

Cash equivalents are mainly composed of deposit certificates, the great majority of which mature less than one month on the date of their acquisition and mutual fund investments (UCITS) qualifying as "cash equivalents" totalling \mathfrak{S} .6 million and \mathfrak{S} 0.8 million respectively as of 31 December 2011.

NOTES TO THE CONDENSED CONSOLIDATED HALF-YEAR ACCOUNTS

NOTE 8: SHAREHOLDERS' EQUITY

8.1 – Shareholders' equity

As of 31 December 2011, the share capital having remained unchanged since 30 June 2011, comprised 1 013 162 112 ordinary shares with a par value of €0.65 per share.

8.2 – Dividends

On 7 November 2011, the Ordinary and Extraordinary General Meeting of Shareholders decided to distribute a gross amount of €0.70 per share, i.e. a total amount of €709.2 million, taken from net income for €349.4 million, from "Retained earnings" for €1.4 million and from the share premium account for €358.3 million.

8.3 –Share-based payment

Free Share Allocation

There are currently two such plans implemented by the Group in February 2010 and July 2011.

Under the two plans, the expense recognised for the period ended 31 December 2011, with a double entry to shareholders' equity, was €3.2 million.

8.4 – Change in the revaluation reserve of financial instruments

All financial instruments that have an impact upon the revaluation reserve are cash-flow hedges for the effective portion.

(In millions of euros)	Total
Balance at 30 June 2011	0.1
Changes in fair value within equity	(14.7)
Transfer into the income statement	
Balance at 31 December 2011	(14.6)

8.5 – Change in the translation reserve

(In millions of euros)	Total
Balance at 30 June 2011	(0.6)
Balance at 31 December 2011	(0.8)

The €1.4 million change does not include the €0.5 million change in the translation reserve for Hispasat.

NOTES TO THE CONDENSED CONSOLIDATED HALF-YEAR ACCOUNTS

NOTE 9: FINANCIAL DEBT

As of 30 June and 31 December 2011, the aggregate amount of bank debt is denominated in euros.

- Financial information as of 30 June 2011 and 31 December 2011

(In millions of euros)	Rate	30 June 2011	31 December 2011	Maturity
-				
Loans with Eutelsat Communications S.A.	Variable	231.9	6.7	
Revolving credit	Variable	-	70.0	24 March 2015
Eurobond 2017 (1)	4.125%	850.0	850.0	27 March 2017
Eurobond 2019 (2)	5.000%	-	800.0	14 January 2019
Sub-total of debt (non-current portion)		1 081.9	1 726.7	
Loan set-up fees and premiums	_	(9.3)	(19.9)	
Total of debt (non-current portion)	_	1 072.6	1 706.8	
Bank overdrafts	_	4.5	2.1	
Accrued interest not yet due		9.4	29.6	
Portion of the loans due within one year				
(excluding revolver)		0.1	-	
Total of debt (current portion)	_	14.0	31.7	

⁽¹⁾ Fair values are €59.4 million and €67.0 million at 30 June and 31 December 2011 respectively.

The weighted average interest rate on amounts drawn under the revolving credit facilities for the period ended 31 December 2011 is 2.29%.

The Group also has €380 million available under its various lines of undrawn revolving credit.

- Change in structure

Since 30 June 2011, Eutelsat S.A. issued a 7-year €800 million Eurobond on the Luxembourg Stock Exchange regulated market, with maturity date of 14 January 2019. The bond carries a coupon of 5.000% per annum, issued at 99.186%, and redeemable at maturity at 100% of its principal amount.

The bond agreement includes neither a guarantee by the Group, nor the pledging of assets to the lenders, but provides for restrictive clauses (subject to the usual exceptions contained in loan agreements) which limit the capacity of Eutelsat S.A. and its subsidiaries, in particular to:

- grant security interests or guarantees;
- enter into agreements resulting in additional liabilities;
- grant loans and carry out certain types of investments;
- enter into mergers, acquisitions, asset disposals, or lease transactions (excluding those carried out within the Group and expressly provided for in the loan agreement);
- modify the nature of the business of the Company or its subsidiaries.

⁽²⁾ Fair value is €807.8 million at 31 December 2011.

NOTES TO THE CONDENSED CONSOLIDATED HALF-YEAR ACCOUNTS

Under the Eurobond agreement, each lender may request early repayment of all sums due in case of a change of control of Eutelsat S.A. or a change of control of Eutelsat Communications (except in the case of a takeover by the Group's main shareholders). This provision does not apply in case of Group restructuring.

Furthermore, the bond agreement is covered by the following financial covenant, calculated on the basis of the Group's consolidated financial statements presented in accordance with IFRSs.

Eutelsat S.A. is required to maintain a total net debt to annualised EBITDA ratio (as defined contractually) which is less than or equal to 3.75 to 1, this ratio being tested as of 30 June and 31 December each year.

The proceeds of the bond issue were used by Eutelsat S.A. to repay the debt on its current account with Eutelsat Communications Finance for a total amount of €673.8 million and €100.0 million under the revolving credit facility.

- Debt maturity analysis

At 31 December 2011, the debt maturity analysis is as follows:

(In millions of euros)	Amount	Maturity within one year	Maturity between 1 and 5 years	Maturity exceeding 5 years
Loans with Eutelsat Communications S.A.	6.7	6.7	-	_
Eutelsat S.A. revolving credit facility	70.0	70.0	-	-
Eurobond 2017	850.0	-	-	850.0
Eurobond 2019	800.0	-	-	800.0
Total	1 726.7	76.7	-	1 650.0

- Compliance with banking covenants

As of 31 December 2011, the Group was in compliance with all banking covenants under its credit facilities.

NOTES TO THE CONDENSED CONSOLIDATED HALF-YEAR ACCOUNTS

NOTE 10: OTHER FINANCIAL LIABILITIES

(In millions of euros)	30 June 2011	31 December 2011	
Financial instruments (1)		10.4	
Performance incentives (2)	18.3	16.0	
Finance leases (3)	15.4	13.2	
Other liabilities	55.7	58.3	
Total	89.4	97.9	
- incl. current portion	30.2	47.6	
- incl. non-current portion	59.2	50.3	

⁽¹⁾ See Note 15 – Financial instruments

NOTE 11: INCOME TAX EXPENSE

"Income tax expense" shows current and deferred tax expenses for consolidated entities.

As of 31 December 2011, the Group's tax expense was 38%. The distortion between the Group's tax rate and the French overall tax rate is mainly explained by losses of foreign subsidiaries which were not recognised as deferred tax assets.

NOTE 12: SEGMENT INFORMATION

Over the period ended 31 December 2011, there was no change in the Group's organisation which could affect the nature of and method used for reporting financial information and business performance data to the Group's chief operating decision maker.

Therefore, as with the period ended 30 June 2011, the Group considers that it only operates in a single industry segment, basing that view on an assessment of services rendered and the nature of the associated risks, rather than on their finality. This is the provision of satellite-based video, business and broadband networks, and mobile services mainly to international telecommunications operators and broadcasters, corporate network integrators and companies for their own needs.

⁽²⁾ Including interest related to "Performance incentives" of €.9 million at 30 June 2011 and €.1 million at 31 December 2011.

⁽³⁾ As of 30 June 2011 and 31 December 2011, amounts of interest on finance leases are not material.

[&]quot;Other liabilities" comprise advance payments and deposits from clients.

Eutelsat S.A. NOTES TO THE CONDENSED CONSOLIDATED HALF-YEAR ACCOUNTS

Group revenues by geographical zone, based on invoice addresses, for the twelve-month periods ended 31 December 2010 and 2011 are as follows:

(In millions of euros and as a percentage)	ended	Six-month period ended ended 31 December 2010 ^(**) Six-month period ended 31 December 2011		
Regions	Amount	%	Amount	%
France	79.5	13.8	71.9	11.9
Italy	89.3	15.5	95.2	15.8
United Kingdom	40.2	7.0	45.6	7.6
Europe (other)	191.9	33.3	206.9	34.3
Americas	67.8	11.7	87.3	14.4
Middle-East	62.9	10.9	64.9	10.7
Africa	39.2	6.8	26.6	4.4
Other (*)	6.1	1.0	5.4	0.9
Total	576.9	100.0	603.8	100.0

^(**) Including €2.7 million and €3.5 million in indemnity payments for late delivery for the period ended 31 December 2010 and 31 December 2011 respectively.

(***) Breakdown of revenues at 31 December 2010 was restated to provide better visibility.

NOTES TO THE CONDENSED CONSOLIDATED HALF-YEAR ACCOUNTS

NOTE 13: FINANCIAL RESULT

The financial result is made up as follows:

(In millions of euros)	Six-month period ended 31 December 2010	Twelve-month period ended 30 June 2011	Six-month period ended 31 December 2011
Interest expense (banks) ⁽¹⁾	(18.7)	(36.5)	(20.7)
Other interest expense (2)	8.8	19.3	7.6
Loan set-up fees	(0.3)	(0.9)	(0.3)
Commitment fees and other similar charges	(1.2)	(2.3)	(1.1)
Changes in financial instruments (3)	(1.7)	(0.7)	(0.6)
Provisions for risks and expenses	(0.7)	(1.7)	(0.6)
Foreign-exchange losses ⁽⁴⁾	(11.4)	(25.7)	(6.2)
Financial expenses	(25.2)	(48.5)	(21.9)
Changes in financial instruments (3)	0.9	0.9	-
Interest income	0.9	3.1	2.1
Reversal of provisions for risks and expenses	-	-	-
Foreign-exchange gains ⁽⁴⁾	5.4	12.6	13.0
Financial income	7.2	16.6	15.1
Financial result	(18.0)	(31.9)	(6.8)

⁽¹⁾ Interest expense (banks) includes the effects of the interest-rate risk hedging instruments employed. Coupons due and matured on the caps that are qualified as interest-rate risk hedges have not affected the interest expense for the years ended 31 December 2010, 30 June 2011 and 31 December 2011.

The portion of the capitalised interest expense paid is included within financing expenses in the consolidated cash-flow statement under the heading "Interest and other fees paid".

The capitalisation rates used to determine the amount of interest expense eligible for capitalisation were 4.4% for the periods ended 31 December 2010 and 30 June 2011 and 4.5% at 31 December 2011. "Other interest expense" comprises interest related to satellite in-orbit performance incentives for 0.6 million at 31 December 2010, 1.2 million at 30 June 2011 and 0.4 million at 31 December 2011 respectively.

⁽²⁾ The amount shown is the interest expense net of loan costs charged to the value of the eligible assets. During the period, the capitalised costs amounted to €14.0 million as of 31 December 2010, €30.0 million as of 30 June 2011 and €11.8 million as of 31 December 2011. They are highly dependant on the progress and number of satellite construction programmes recognised during the financial year.

⁽³⁾ Gains or losses in the fair value of financial instruments mainly include changes in the fair value of non-qualifying derivatives in a hedging relationship and the ineffective portion of qualifying derivatives in a hedging relationship (see Note 15.2 – *Interest rate risk*).

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⁽⁴⁾ Foreign-exchange options' contracts are put in place to hedge future sales in dollars. Changes in the time value of these instruments (excluded from the hedging relationship) have a direct impact on income. The intrinsic value of options exercised during the year, taking into account that the hedged item has also affected the result for the year, has similarly been recognised directly under income or expense (no net change in equity due to these options). Changes in the intrinsic value of options where the hedged item has not yet affected the result have been recognised within equity and have not affected the result for the year.

Results on financial instruments per accounting category:

(In millions of euros)	Six-month period ended	Twelve-month period ended	Six-month period ended	
	31 December 2010	30 June 2011	31 December 2011	
Net result on instruments measured at fair value per result on the option (cash equivalents)	(0.9)	0.1	-	
Net result on instruments valued at fair value per result (non-qualifying derivatives for hedges and components excluded from hedging relationships)	0.9	0.1	(0.6)	
Financial income on assets valued at amortised cost (loans and long term advance payments and other receivables)	-	-	-	
Interest expense on loans (excluding hedging effect)				
	(18.7)	(36.5)	(20.7)	
Reversals and (depreciation) of financial assets (accounts				
receivable)	1.4	(2.2)	(4.1)	

NOTES TO THE CONDENSED CONSOLIDATED HALF-YEAR ACCOUNTS

NOTE 14: EARNINGS PER SHARE

The following two tables show the reconciliation between net income and net earnings attributable to shareholders (basic and diluted) used to compute earnings per share (basic and diluted):

	31 December 2010	31 December 2011
Net income	221.9	219.2
Income from subsidiaries attributable to non-controlling interests before taking into account the dilutive instruments in the subsidiaries	(0.2)	(0.2)
Net earnings used to compute diluted earnings per share	221.7	219.0
	31 December 2010	31 December 2011
Net income	221.9	219.2
Income from subsidiaries attributable to non-controlling interests after taking into account the dilutive instruments in the subsidiaries	(0.2)	(0.2)
Net earnings used to compute diluted earnings per share	221.7	219.0

There are no dilutive instruments as of 31 December 2011.

NOTES TO THE CONDENSED CONSOLIDATED HALF-YEAR ACCOUNTS

NOTE 15: FINANCIAL INSTRUMENTS

15.1 – Foreign-exchange risk

During the financial year ended 30 June 2011 and the first half of the financial year ending 30 June 2012, the Group only purchased foreign exchange options (euro calls / US dollar puts) and sold synthetic forwards with a knock-in option.

The net position in terms of controlling foreign-exchange risk at 31 December 2011 is as follows:

(In millions of euros)

Assets	113.0
Liabilities	19.5
Net position before risk management	93.4
Off-balance-sheet position (foreign exchange hedging)	177.7
Net position after risk management	(84.3)

Considering its exposure to foreign-currency risk, the Group believes that a 10-cent decrease in the euro/US dollar exchange rate would have a minor impact on Group income and would result in a negative change amounting to €23 million in Group equity.

15.2 – Interest rate risk

Interest rate risk management

The Group manages its exposure to variations in interest-rates by hedging its floating rate debt.

Sensitivity to interest-rate risk

Considering the full range of financial instruments available to the Group as of 31 December 2011, an increase of ten basis points (+ 0.10 %) above EURIBOR would generate an additional interest expense on an annual basis of €70 thousand in the income statement.

15.3 – Key figures at 31 December 2011

The following tables analyse the contractual or notional amounts and fair value of the Group's derivatives as of 31 December 2011 by contract type. The instruments are valued by the Group's banking counterparts, and this valuation is verified/validated by an independent expert.

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(In millions of euros)	Not 30 June 2011	31 December 2011	Fair 30 June 2011	31 December 2011	Change in fair value over the period	Impact on income (excl. coupons) (1)	Impact on equity
Synthetic forward transaction with knock-in option	2011	2011	2011	2011			
(Eutelsat S.A.)	107.2	177.8	1.7	(10.2)	(11.9)	-	(11.9)
Total forex derivatives	107.2	177.8	1.7	(10.2)	(11.9)	-	(11.9)
Collar (Eutelsat S.A.) *	100.0	100.0	0.4	(0.2)	(0.6)	(0.6)	
Total interest rate derivatives	100.0	100.0	0.4	(0.2)	(0.6)	(0.6)	
Total derivatives			2.1	(10.4)	(12.5)	(0.6)	(11.9)
Equity interests							(2.8)
Total							(14.7)

As of 31 December 2011, the cumulative fair value of financial instruments was negative at €10.4 million (see Note 10 – Current financial assets).

^{*} Instrument not qualifying as hedges.

(1) The ineffective portion of the hedges was not significant and has not been isolated.

NOTES TO THE CONDENSED CONSOLIDATED HALF-YEAR ACCOUNTS

NOTE 16: OTHER OFF-BALANCE SHEET LIABILITIES

16.1 – Purchase commitments

At 31 December 2011, future payments under satellite construction contracts amounted to €297.2 million, and future payments under launch agreements amounted to €237.0 million. These future payments are spread over five years.

The Group has also made commitments with other suppliers for service provisions and acquisitions of fixed assets relating to the monitoring and control of satellites.

Future minimum payments in respect of such acquisitions of assets and provision of services at 31 December 2011 are scheduled as follows:

(In millions of euros)	At 31 December 2011
2012	55.6
2013	25.3
2014	21.0
2015	19.5
2016 and beyond	81.9
Total	203.3

Included in the above total is €.7 million related to purchase commitments entered into with related parties.

16.2 - Fleet insurance

As of 31 December 2011, the Group's existing "L + 1 insurance" ("Launch + 1 year") and in-orbit insurance policies have been taken out with insurance syndicates of 24 and 21 insurers respectively, generally with ratings of between AA- and A+. Counterpart risk is therefore limited and, if any of the insurers should default, that entity's share of the insurance cover could be taken on by a new player.

The in-orbit insurance plan taken out by the Group was renewed for a 12-month period starting on 1 July 2011. The programme has been designed with a view to minimising, at an acceptable cost, the impact of one or several satellite losses on the balance sheet and the income statement. It covers losses in excess of €0 million up to a maximum of €00 million Under this programme, 15 of the satellites belonging to the Group (excluding the EUROBIRDTM4A (former W1), ATLANTIC BIRDTM1, W5, SESAT1, EUROBIRDTM16 (former HOT BIRDTM4), W2M, W48 (former HOT BIRDTM2) and W6 (former W3) satellites) are covered by insurance.

The general insurance policy taken out against damage under this programme covers any cumulative partial or total (or deemed total) constructive losses of the 15 satellites insured, up to a ceiling of €235 million per satellite and an annual ceiling of €600 million. Satellites covered under this policy are insured for their net book value.

NOTES TO THE CONDENSED CONSOLIDATED HALF-YEAR ACCOUNTS

The recent Ka-Sat satellite is included in this policy as of the date of maturity of its previous "L+1 year" policy, i.e. on 26 December 2011.

NOTE 17: SUBSEQUENT EVENTS

At the date on which the half-year accounts were adopted, no significant event was observed after the accounts closing date.